

2018 ANNUAL REP

WAS A YEAR OF ACTION AND IMPACT, MAKING BIG CHANGES AT BIG COMPANIES

As You Sow holds corporations accountable. We directly engage CEOs, senior management, and institutional investors to promote environmentally and socially responsible business practices in



Energy Climate Change 2°C Transition Planning **Fugitive Methane** Fossil-Fired Utilities Fracking



Environmental Health Antibiotics and Factory Farms Glyphosate Lead in Food



Ocean Plastics Consumer Packaging **Electronic Waste**



Invest Your Values CEO Pay Power of the Proxy



Human Rights Cotton Conflict Minerals

COMPANIES, ON BEHALF OF 176 SHAREHOLDERS

WE EARNED VOTES REPRESENTING OVER

2018 HIGHLIGHTS FROM OUR CORPORATE ENGAGEMENTS

- Starbucks committed to eliminate its 3 billion-a-year plastic straw habit
- Kraft Heinz and Mondelez became the 4th and 5th major companies to agree to our packaging demands, announcing plans to make 100% of packaging recyclable, reusable, or compostable
- McDonald's committed to eliminate polystyrene foam globally, eliminating one billion foam cups annually — and announced they will recycle all post-consumer packaging in all stores, a huge victory and an audacious goal
- Dunkin' Donuts will replace foam coffee cups too, removing another billion foam cups every year
- Sanderson Farms, which vehemently denied the science, announced it will eliminate medically important antibiotics in its poultry operations
- Chili's and Maggiano's agreed to work toward eliminating chicken raised with medically important antibiotics, affecting all 1,600 restaurants
- Monster Beverage shareholders voted 20% in support of our groundbreaking anti-slavery resolution, putting the company on notice that it must address its lack of transparency on child/forced labor in its supply chain
- Anadarko and Nobel Energy shareholders voted an extraordinarily strong 53% and 45% support for our climate change risk assessment resolution
- The Ameren coal ash resolution earned another record-breaking majority vote
- Chevron shareholders voted 45% in favor of our fugitive methane resolution. Management explicitly acknowledged they needed to do better on this issue



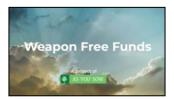
Gender Equality Funds, the fifth website in the *Invest Your Values* suite of mutual fund screening tools, enables investors to apply, for the first time, a gender lens to mutual fund investments

INITIATIVES AND PUBLICATIONS

- Signatories to our <u>Uzbek Cotton Pledge Against Forced Labor</u> now exceed 300 companies, including industry leaders like Levis, Walmart, and Gap. We introduced a <u>similar pledge for neighboring Turkmenistan</u>, which already has garnered over 60 signatories
- <u>FossilFreeFunds.org</u>, our flagship *Invest Your Values* tool that enables investors to see the fossil fuels hidden in their mutual funds, now has welcomed over 73,000 visitors. U.S. socially responsible fossil free funds have grown to 64, with assets under management reaching \$37 billion
- Invest Your Values added its 4th and 5th sites





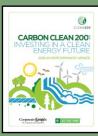






Our groundbreaking original research is always freely available to you at www.asyousow.org



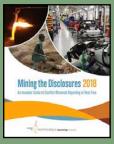












We make big changes at big corporations. This direct engagement with today's most powerful companies is made possible wholly by your generosity.

We thank you -- for your interest, for your support, for your active engagement in some of the most crucial and critical issues facing the world.

Here's to our sustainable future, together

As You Sow

Board of Directors

Thomas Van Dyck, Chair Amanda Hanley - Randy Hayes Ric Lucien - Annarie Lyles Kaveri Marathe - Carl Pope Abigail Rome - Carl Rudd

CEO: Andrew Behar

FINANCIALS 2018

FINANCIAL POSITION: Assets: \$2,689,944 Liabilities: \$86,418 Net Assets: \$2,603,526 **SUPPORT & REVENUE EXPENSES** \$345,169 \$19.122 \$4,374,164 \$3,577,664 \$80,655 \$2.875.511 \$ 1,304,047 \$3,142,840 \$175,485 Foundation and Sponsorships **Program Services Fundraising Individual Contributions** General & Administrative Settlements from Litigation As of December 2018, pre-audit Other Sources